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# AXIOS

## NAPA VALLEY

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### AXIOS

*Cabernet Sauvignon*  
2013

#### BACKGROUND

A powerhouse collaboration between proprietor Gus Kalaris and winemaker Bob Egelhoff. The result - a super premium Cabernet Sauvignon of Napa Valley "cult" status. "Axios", meaning worthy in Greek, reflects Gus' vision to craft a wine of Bordeaux influence that represents the richness of its' Napa Valley origin. Axios has been served at multiple receptions hosted by Presidents Bush and Obama at the White House, as well as, the chosen wine for all events during the Ecumenical Patriarch Bartholomew's historic visit to the States.

#### APPELLATION

Napa Valley

#### VARIETAL COMPOSITION

100% Cabernet Sauvignon

#### TOTAL PRODUCTION

500 cases

#### ALCOHOL PERCENTAGE

14.4%

#### COOPERAGE/AGING

60 gallon French Oak barrels  
(70% new) for 22 months

"The 2013 looks to be the finest Axios since the 2007, 2006, 2002 and 2001, all wines I rated in the mid- to upper-90s. Also 100% Cabernet Sauvignon, this wine has a dense purple color and a beautiful nose of blueberry and blackberry fruit along with some graphite, violets, and background toasty oak. It is slightly higher in alcohol than its siblings at 14.5%. It is a beauty -- multi-layered, textured and full-bodied, with sweet tannin and nicely integrated acidity, wood, alcohol and tannin. Drink it over the next 20-25 years."

**96 Points - Robert Parker**

*Wine Advocate*

"With a nose of summer ripe blackberry, sweet figs, and espresso, this 100% Cabernet Sauvignon points to a powerhouse plate. Melting dark chocolate is luxurious, surrounded by sweet earth, caramel-dates, slate, and a meaty texture."

**94 Points - The Tasting Panel**





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# AXIOS

## NAPA VALLEY

### 2131

*Cabernet Sauvignon*  
2013

#### BACKGROUND

To commemorate the 20th anniversary of surpassing Lou Gehrig's consecutive game streak, Ripken has teamed up with Napa Valley's AXIOS winery to make a luxury Cabernet Sauvignon. The wine is named "2131" after Ripken's record-breaking number of consecutive games. One-third of the profits from the wine will be donated to the Cal Ripken Sr. Foundation, which supports at-risk youth through baseball related programs. This collectable wine is a limited run of 2,131 bottles and sold individually in wood-and-glass boxes.

#### APPELLATION

Napa Valley

#### VARIETAL COMPOSITION

100% Cabernet Sauvignon

#### TOTAL PRODUCTION

178 cases

#### ALCOHOL PERCENTAGE

14.6%

#### COOPERAGE/AGING

60 gallon French oak barrels  
(66% new) for 22 months

This wine was produced in honor of Cal Ripken Jr's 2131st consecutive game played, breaking the record in September 1995. One hundred percent Cabernet Sauvignon, this wine is concentrated, still young, but with terrific density, richness, and concentration, although still playing it close to the vest. Opaque purple incolor, with plenty of creme de cassis, licorice, and subtle smoke and earth, the wine is full-bodied and beautifully pure and layered. The proceeds will be donated to The Cal Ripken Sr foundation, reaching over one million children.



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# AXIOS

## NAPA VALLEY

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### KALARIS

*Cabernet Sauvignon*  
2016

#### BACKGROUND

The Kalaris label, named after the proprietor Gus Kalaris is the newest addition to our family of wines. Following the success of our Pinot Noir and Chardonnay we have extended the line to include a one-time bottling of Estate Sauvignon Blanc and Cabernet Sauvignon coming from our pedigree Axios vineyards. Staying true to the vision of the brand, these wines are hand-crafted, small production and of the highest quality. They are a true reflection of Gus' vision to produce first class wines in a classic old world style but allowing the wine's Napa Valley origin to shine.

#### APPELLATION

Napa Valley

#### VARIETAL COMPOSITION

100% Cabernet Sauvignon

#### TOTAL PRODUCTION

290 cases

#### ALCOHOL PERCENTAGE

14.5%

#### COOPERAGE/AGING

60 gallon French Oak barrels  
(70% new) for 21 months

"A dense and liner red with blackcurrant, berry and cherry character. Hints of walnuts and dried herbs. Medium to full body, firm tannins and a fresh finish."

**91 Points**  
*James Suckling*

**93 Points - Robert Parker, Jr**  
*The Wine Advocate*





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# AXIOS

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## NAPA VALLEY

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### KALARIS

*Chardonnay*  
2016

#### BACKGROUND

The Kalaris brand, named after proprietor Gus Kalaris, evolved from Gus' love of the great wines of Burgundy and his passion for producing California wines reflective of the uniqueness and beauty of their terroir. The Chardonnay from Napa Valley and the Pinot Noir from Sonoma Coast are the impressive results of that mission.

#### APPELLATION

Napa Valley, Oak Knoll  
Red Hen Vineyard

#### VARIETAL COMPOSITION

100% Chardonnay

#### TOTAL PRODUCTION

298 cases

#### ALCOHOL PERCENTAGE

14.2%

#### COOPERAGE/AGING

60 gallon French Oak.  
50% new / 50% one year old.

“Straw color. Aromas of pumpkin spice latte, blackberry jelly, baked apple, country biscuit, and hazelnut creme with a satiny, bright, dry-yet-fruity medium body and a seamless, interesting, medium-long smoked caramel and sea salt finish with heavy oak. An oaky Napa Chardonnay that offers autumnal flavors and a silky appeal.”

The Beverage Tasting Institute





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# AXIOS

## NAPA VALLEY

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### KALARIS

*Pinot Noir*  
2014

#### BACKGROUND

The Kalaris brand, named after proprietor Gus Kalaris, evolved from Gus' love of the great wines of Burgundy and his passion for producing California wines reflective of the uniqueness and beauty of their terroir. This Pinot Noir from Sonoma Coast is the impressive results of that mission.

#### APPELLATION

Sonoma Coast

#### VARIETAL COMPOSITION

100% Pinot Noir

#### TOTAL PRODUCTION

740 cases

#### ALCOHOL PERCENTAGE

14.3%

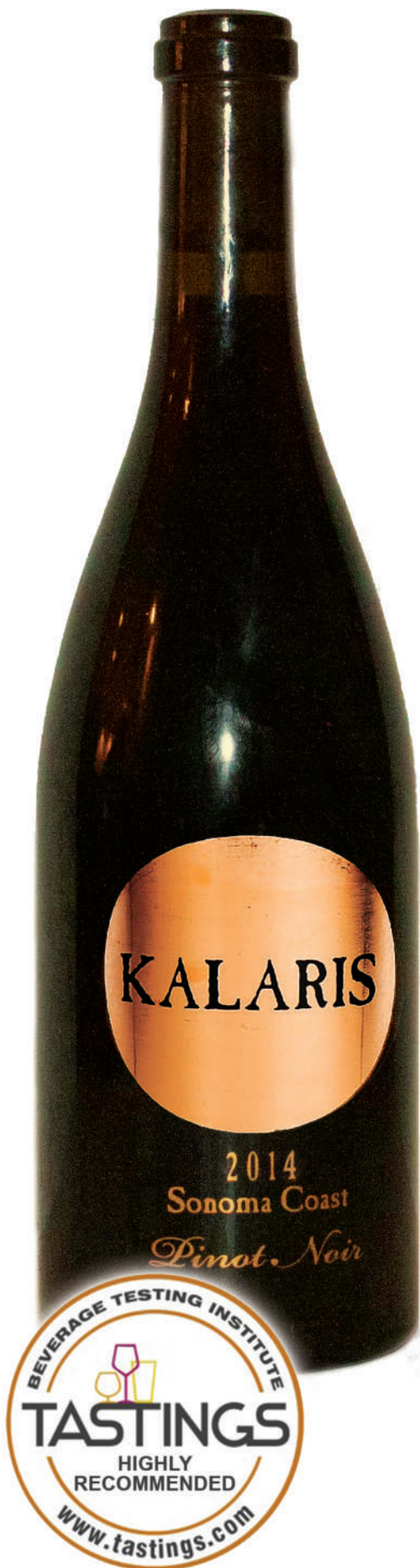
#### COOPERAGE/AGING

Sixty gallon French Oak barrels  
for 16 months

The 2014 Pinot Noir is a subtle, gracious pinot noir with appetite-inducing scents of rose petal and berry. Underneath its savory layers, the tannins show through with a texture that's as cool and fine as damp sandstone, coastal acidity giving it a bright persistence.

#### Harvest Report:

2014 was an intriguing vintage in recent memory. Fog set in at the end of season creating lower yields, in some cases dramatically. Harvest was several weeks ahead of schedule, resulting in dense and structured wines with depth and richness. Across the board, the quality of the 2014 Pinots is tremendous.



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# AXIOS

## NAPA VALLEY

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### KALARIS

*Merlot*  
2014

#### BACKGROUND

The Kalaris label, named after the proprietor Gus Kalaris is the newest addition to our family of wines. Following the success of our Pinot Noir and Chardonnay we have extended the line to include a Merlot coming from our Calistoga Kalaris Family Vineyard. Staying true to the vision of the brand, these wines are hand-crafted, small production and of the highest quality. They are a true reflection of Gus' vision to produce first class wines in a classic old world style but allowing the wine's Napa Valley origin to shine.

#### APPELLATION

Napa Valley

#### VARIETAL COMPOSITION

Merlot 89%

Cabernet Sauvignon 11%

#### TOTAL PRODUCTION

398 cases

#### ALCOHOL PERCENTAGE

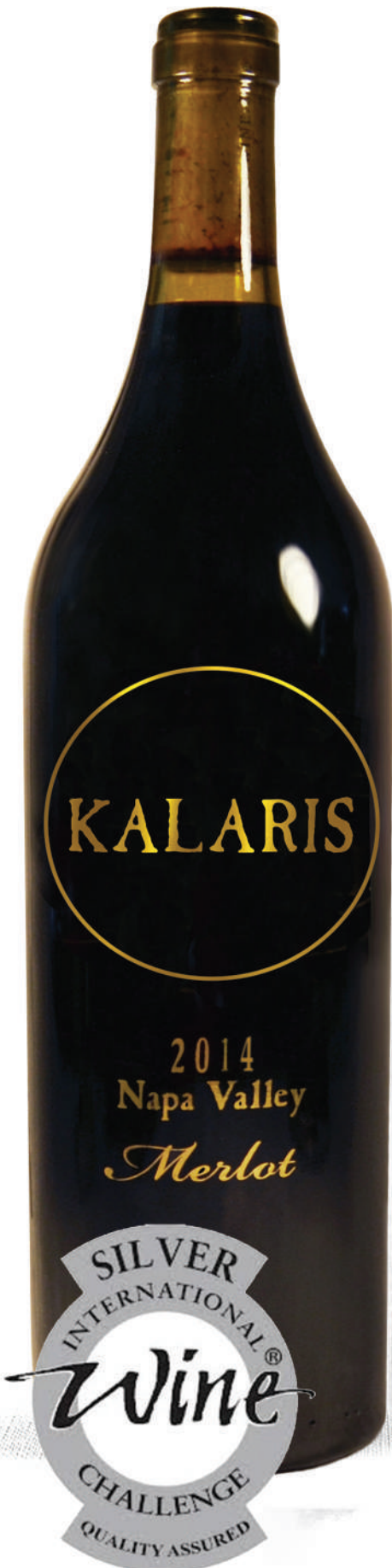
13.4%

#### COOPERAGE/AGING

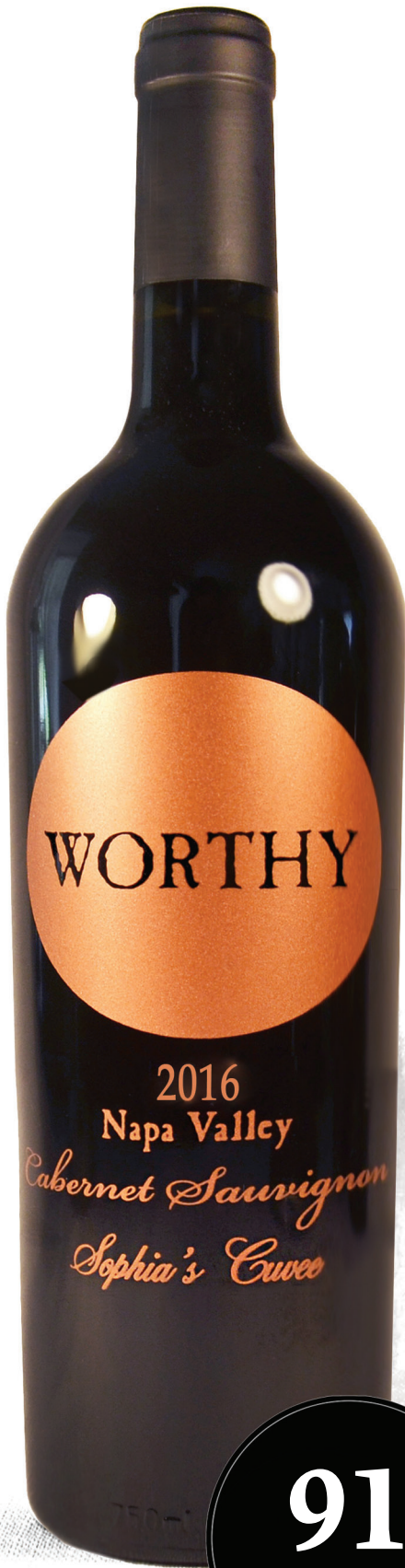
60 gallon French Oak barrels  
(50% new) for 18 months

Nice chocolaty notes with black cherry, berry fruit, soft tannins, medium body and a plump, generous mouthfeel. Rain was not an issue and for the third vintage in a row, the quality of the fruit was outstanding throughout Napa.

*International Sommelier Challenge  
Silver Medal*







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# AXIOS

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## NAPA VALLEY

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### WORTHY

*Sophia's Cuvée Cabernet Sauvignon*  
2016

#### BACKGROUND

Worthy "Sophia's Cuvée" is a family tribute to the Kalaris' only daughter. Crafted from barrels of our super-premium Axios Cabernet Sauvignon, it is designed for immediate enjoyment yet has great structure, allowing for long term aging. Worthy - from the Greek word "Axios", enjoyed overnight success when this superior Cabernet Sauvignon blend stormed into the market with the 2001 vintage, instantly making it's way onto the The Wine Spectator's "Top 100" list. Over the years, Worthy has achieved cult status as a valued luxury brand among connoisseurs world wide.

#### APPELLATION

Napa Valley

#### VARIETAL COMPOSITION

Cabernet Sauvignon 100%

#### TOTAL PRODUCTION

2900 cases

#### ALCOHOL PERCENTAGE

13.9%

#### COOPERAGE/AGING

60 gallon French Oak barrels  
(50% new) for 24 months

"Brambly, ripe cassis and red-plum aromas lead to a palate with a bright, upbeat style and plenty of juicy red fruit at the finish. Drink or hold."

**91 Points**

*James Suckling*

**91** PTS.

JAMES SUCKLING.COM

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# AXIOS

## NAPA VALLEY

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# TRUTH

*Red Blend*  
2012

### BACKGROUND

The label for Truth was the inspiration behind this wine's name. Looking at one's own reflection unveils the truth. The composition of this wine evolves from year to year in order to capture optimal quality, indicative of our mission to create an outstanding bistro style wine for everyday consumption. This intriguing label was proudly displayed at the SFMOMA's exhibition "How Wine Became Modern". Beyond the artwork you will find a complex, fruit driven, crowd pleasing wine that always makes us proud.

### APPELLATION

Napa Valley

### VARIETAL COMPOSITION

Cabernet Sauvignon 50%  
Merlot 29%  
Cabernet Franc 21%

### TOTAL PRODUCTION

7,400 cases

### COOPERAGE/AGING

French Oak (40% new)  
15 Months

### ALCOHOL PERCENTAGE

13.7%

"Bright medium burnt sienna color. Delicate, earthy, fruity floral toasty aromas of black currants, raspberries, cedar/sandalwood, and dried violets with a lively, dry full body and a warming, long finish with fine, firm, fruit tannins and moderate oak."

**92 Points - Gold Medal - "Exceptional"**  
*Beverage Tasting Institute (July 2015)*

**90 Points - Gold Award**  
*2015 Critics Challenge International Wine Competition*







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# AXIOS

## NAPA VALLEY

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### TRUTH

#### DARK & JAMMY

*Cabernet Sauvignon*

2016

#### BACKGROUND

The label for Truth was the inspiration behind this wine's name. Looking at one's own reflection unveils the truth. With Truth, we wanted to create an outstanding bistro style wine for everyday consumption. This intriguing label was proudly displayed at the SFMOMA's exhibition "How Wine Became Modern". You will find a complex, fruit driven, crowd pleasing wine that always delivers beyond it's price..

#### APPELLATION

California

#### VARIETAL COMPOSITION

Cabernet Sauvignon 80%

Petite Sirah 20%

#### TOTAL PRODUCTION

3,200 cases

#### COOPERAGE/AGING

French Oak (20% new)

#### ALCOHOL PERCENTAGE

13.7%

#### Winemaker Notes:

*The 2016 Truth Dark & Jammy is a blend of Cabernet Sauvignon and Petite Sirah. On the nose, bright violets and savory spices are met with hints of dark fruits and silky cherries that weave elegant tapestries of flavor and lead to a ripe jammy finish.*

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# AXIOS

## NAPA VALLEY

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### TRUTH

#### LITTLE WHITE LIE

*Sparkling White Wine*  
Non-Vintage

#### BACKGROUND

The label for Truth was the inspiration behind this wine's name. Looking at one's own reflection unveils the truth. With Truth, we wanted to create an outstanding bistro style wine for everyday consumption. This intriguing label was proudly displayed at the SFMOMA's exhibition "How Wine Became Modern". You will find a complex, fruit driven, crowd pleasing wine that always delivers beyond it's price..

#### APPELLATION

California

#### VARIETAL COMPOSITION

Chardonnay 70%

Lake County Riesling 30%

#### TOTAL PRODUCTION

1,301 cases

#### COOPERAGE/AGING

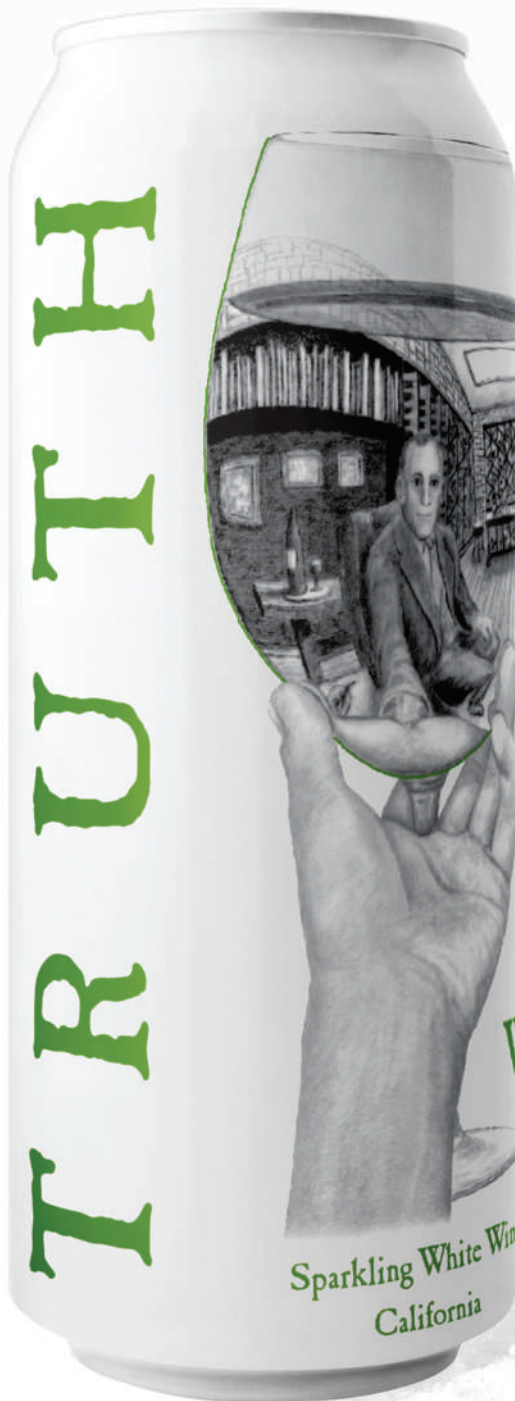
French Oak (20% new)

#### ALCOHOL PERCENTAGE

13.7%

#### Winemaker Notes:

*This is a crisp refreshing, citrus driven white wine with notes of honey suckle, apple blossoms and tropical citrus aromas, finished with just a hint of soft bubbles leaving you ready for your next sip.*





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# AXIOS

## NAPA VALLEY

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# TELIOS

*Chardonnay*  
2017

### BACKGROUND

The Telios brand is a new entry to the portfolio. Proprietor Gus Kalaris introduces this purely unadulterated Chardonnay into a price bracket of wines traditionally manipulated with profile additives, etc. The name Telios is of Greek origin meaning "complete", finished in the most successful way possible, reaching the pinnacle. Telios follows all the same protocols and philosophy of all of our Axios Napa Valley wines, achieving perfect balance.

### APPELLATION

California

### VARIETAL COMPOSITION

100% Chardonnay

### TOTAL PRODUCTION

1,400 cases

### ALCOHOL PERCENTAGE

14.2%

### COOPERAGE/AGING

50% French Oak barrels

### Winemaker Notes:

*The 2017 Chardonnay is a 100% pure Chardonnay with hints of lilac and white flower on the nose. This delicious wine has appealing notes of tropical fruits, vanilla, and toasted spice flavors that linger on the finish.*



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# AXIOS

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## NAPA VALLEY

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# TELIOS

*Cabernet Sauvignon*  
2016

### BACKGROUND

The Telios brand is a new entry to the portfolio. Proprietor Gus Kalaris introduces this purely unadulterated Cabernet into a price bracket of wines traditionally manipulated with profile additives, etc. The name Telios is of Greek origin meaning "complete", finished in the most successful way possible, reaching the pinnacle. Telios follows all the same protocols and philosophy of all of our Axios Napa Valley wines, achieving perfect balance.

### APPELLATION

Lodi

### VARIETAL COMPOSITION

100% Cabernet Sauvignon

### TOTAL PRODUCTION

5,129 cases

### ALCOHOL PERCENTAGE

14.2%

### COOPERAGE/AGING

25% French Oak barrels

### Winemaker Notes:

Rich and full with expressive cocoa spice, cherry and black currant notes. Lively yet full on the palate, displaying perfect balance and purity that all leads to a lovely exotic long finish.





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# AXIOS

## NAPA VALLEY

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### PHILOTIMO

*Xinomavro / Cabernet Sauvignon*  
2015

#### BACKGROUND

Philotimo is a historic wine with a powerful mystical name. The wine is the idea and creation of Napa Vintner, Importer and Distributor, Gus Kalaris. Philotimo is the first blend of Greek & American wines.

Kalaris produces the highly acclaimed AXIOS Napa Valley Cabernet Sauvignon, which is half of the blend. Kalaris carefully selected the perfect counterpart for this blend through his relationship with Greece's finest Xinomavro producer, Alpha Estate owner Angelos Iatridis. Iatridis agreed to sell several barrels of his best French-oaked Xinomavro for the project.

With perseverance, the wine was bottled in September 2017, under the direction of AXIOS winemaker, Bob Egelhoff. The resulting blend is truly stunning and exhibits the best attributes of both varietals.

The word Philotimo runs deep into the soul of all Greeks. It is the undercurrent which binds Hellenes together; the spirit that has left Greeks and Americans on the right side of history. Literally, Philo means friend, Timo means honor. More deeply, it means love and honor within one's self. To have a sense of duty, courage, personal sacrifice, compassion, empathy, humility, decency, and respect.

#### APPELLATION

Napa Valley, USA  
Nemea, Greece

#### VARIETAL COMPOSITION

50% Cabernet Sauvignon  
50% Xinomavro

#### PRODUCTION

900 cases

#### ALCOHOL PERCENTAGE

13.8%

#### COOPERAGE/AGING

60 gallon French Oak barrels  
(70% new) for 22 months

